

# Alibaba.com Gold Plus Supplier



## Assessment Report

*Presented to*

**Jinan Lingxiu Laser Equipment Co., Ltd.**

**济南领秀激光设备有限公司**

Gold Supplier & Assessed Company Relationship:	<input type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input checked="" type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Address 1: National Highway 105 North and West of Industrial Road Two, East of Sunguan Village, Yushan Subdistrict Office, Pingyin County, Jinan City, Shandong Province, China. Address 2: West of National Highway 202, South of Zuocheng Driving School, Meigui Town, Pingyin County, Jinan City, Shandong Province, China.
City / Country:	Jinan/ China
Consigner of Assessment:	Alibaba & Jinan Unich Machinery Co., Ltd.
Gold Supplier Member ID:	engravejn
Gold Supplier Company Name:	Jinan Unich Machinery Co., Ltd.
Contact Person:	Ms. Linda Pang
Phone Number:	0086- 13853181206
Fax Number:	N/A
Email:	info@unichcnc.com
Website Address (URL):	http://engrave.en.alibaba.com

*Service Provided by SGS*

*Report No.: 19883750\_P+T*





Report Number:	19883750 _P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	08/Apr./2020	Report Date:	08/Apr./2020
Assessor's Name:	Tony Su	Validity Period:	09/Apr./2020 -- 08/Apr./2021
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

**Important Notes:**

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Alibaba.com Gold Plus Supplier  
Assessment Report

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91370113306917444L
Year Established:	15/Feb./2015	Validity Period:	15/Feb./2015 -- 31/Dec./2049
Export Experience:	5 years	Industry Experience:	5 years
Registered Address:	National Highway 105 North and West of Industrial Road Two, East of Sunguan Village, Yushan Subdistrict Office, Pingyin County, Jinan City, Shandong Province, China.		
Company Address:	Address 1: National Highway 105 North and West of Industrial Road Two, East of Sunguan Village, Yushan Subdistrict Office, Pingyin County, Jinan City, Shandong Province, China. Address 2: West of National Highway 202, South of Zuocheng Driving School, Meigui Town, Pingyin County, Jinan City, Shandong Province, China.		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Pingyin County Industrial & Commercial Bureau Branch
Registered Capital:	5000000 RMB		
Corporate Representative:	Mr. Daojun Sun		
Industry:	Machinery; Industry Laser Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Fiber Laser Cutting Machine; Laser Marking Machine; Laser Welding Machine; Laser Cleaning Machine		
<b>1.2 Company Building Information</b>			
Certification Type: <input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>4674</u> m <sup>2</sup>			
Number of Building(s): <u>5</u>			
Office Size: <u>580</u> m <sup>2</sup>			

## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- Sales[Sales Dept.]     GM --- AfterSales[After Sales Dept.]     GM --- Finance[Finance Dept.]     GM --- Admin[Administration Dept.]     GM --- Publicity[Publicity Dept.]     GM --- Production[Production Dept.]     GM --- RnD[R&amp;D Dept.]     GM --- Quality[Quality Dept.]             </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Sales Dept.	15	0	15	
After Sales Dept.	4	0	4	
Finance Dept.	3	0	3	
Administration Dept.	2	0	2	
Publicity Dept.	4	0	4	
Production Dept.	16	0	16	
R&D Dept.	2	0	2	
Quality Dept.	3	0	3	
<b>Total Number:</b>	50	0	50	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Daojun Sun	GM	University graduate	5

### Section 3: Current Export Situation

Current Export Situation				
There is/are <u>15</u> foreign trading employee(s) in the company.				
<b>Working Experience</b>	<b>Headcount</b>	<b>Accepted Language</b>	<b>Listening &amp; Speaking</b>	<b>Reading &amp; Writing</b>
Over 30 Years	0	English	Yes	Yes
21-30Years	0	Spanish	Yes	Yes
11-20 Years	0	French	Yes	Yes
6-10 Years	5	N/A	N/A	N/A
2-5 Years	10	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		02966725		
Total Revenue (Previous Year):		USD 3446765		
Total Export Revenue (Previous Year):		USD 3446765		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Qingdao Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Accepted Payment Type:				
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
CNC Laser Machinery		10	Days	
Average Sampling Time				
Product Category		Lead Time		
CNC Laser Machinery		10 Days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
CNC Laser Machinery		10 Days		





## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Fiber Laser Cutting Machine	Confidential	30
South America	Fiber Laser Cutting Machine	Confidential	5
Eastern Europe	Fiber Laser Cutting Machine	Confidential	10
Southeast Asia	N/A	0	0
Africa	N/A	0	0
Oceania	N/A	0	0
Mid East	Fiber Laser Cutting Machine	Confidential	25
Eastern Asia	N/A	0	0
Western Europe	Fiber Laser Cutting Machine	Confidential	30
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	N/A	0	0
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
500sets				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
CNC Laser Machinery	1000sets	500sets		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Magnetic Drill	J1C-FF-16	2	2	Acceptable
Pistol Drill	BOSCH	10	3	Acceptable
Supvan Electron Tube Printer	TP70	1	3	Acceptable
Lathe	CDE6150A	1	0	Acceptable
Vertical Machining Center	T-8L	1	0	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Dial Indicator	SHAN(0-10mm/0.01m m)	4	3	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
<b>5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization&amp; 3rd parties &amp; client)</b>		<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
<b>5.7 Subcontractors Type</b>		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input type="checkbox"/> No need to outsource <input checked="" type="checkbox"/> Other		
<b>5.8 Equipment Number</b>		N/A		
<b>5.9 Production Line Number</b>		N/A		
<b>5.10 Work Instruction</b>		<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
<b>5.11 Clear Production Process</b>		<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
<b>5.12 Production Management System</b>		<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
<b>5.13 Production Control Capability</b>		<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	

## Section 6: Quality Assurance

Quality Assurance				
<b>6.1.1 Quality Management System Certification</b>				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.1.2 Product Certification</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	UDEM	M.2019.206.C315 2	CNC Laser Machinery	16/Oct./2019—1 5/Oct./2024
<b>6.2 Testing Report</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.3 Quality Control Management</b>				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM		
6.3.4	How many QA/QC inspectors in total?	3		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
3	1	16	3	
<b>6.3.5 Average Guarantee Time</b>				
Product Category		Guarantee Time		
CNC Laser Machinery		3 years		
<b>6.3.6 The Longest Guarantee Time</b>				
Product Category		Guarantee Time		
CNC Laser Machinery		3 years		
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
<b>6.4 Supplier Management</b>				
Item	Content	Observations /Comments		




6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

**6.5 After Sales Service**

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input checked="" type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input checked="" type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No

6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>6.6 Overseas After Sales Service</b>		
Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other
6.6.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

**Quality Management Process**

Process 1	Process 2	Process 3
		
Raw Material inspection	Process inspection	Finished product inspection

**Received the second-party or the third-party inspection records (inspection report)**

Photo 1	Photo 2	Photo 3
N/A	N/A	N/A
N/A	N/A	N/A

## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>  2  </u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	1		11-20 Years	0
Junior College	1		6-10 Years	1
Technical School	0		2-5 Years	1
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent		The Patent Type	Available Date
N/A	N/A		N/A	N/A
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
28681670	Refer to the Photo	The Category 7	14/Dec./2018--13/Dec./2020	Photo in Section 11 (Trademark Photos)
28681677	Refer to the Photo	The Category 7	14/Dec./2018 -- 13/Dec./2020	Photo in Section 11 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
CNC Leaser Machinery		6 months		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
CNC Leaser Machinery		20 days		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:		SolidWork, CAD		



Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num	Unit
CNC Leaser Machinery	4	sets
<b>8.2 R&amp;D Real Case Description</b>		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
<b>8.3 Design Process</b>		
Process 1	Process 2	Process 3


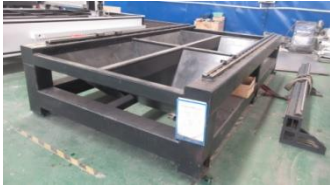





Confidential	Confidential	Confidential
Customer Order Demand	Plan Making	Plan review
Confidential	N/A	N/A
Plan Approve	N/A	N/A
<b>8.4 Design Devices</b>		
Device 1	Device 2	Device 3
Confidential	N/A	N/A



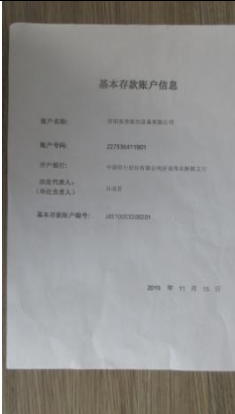
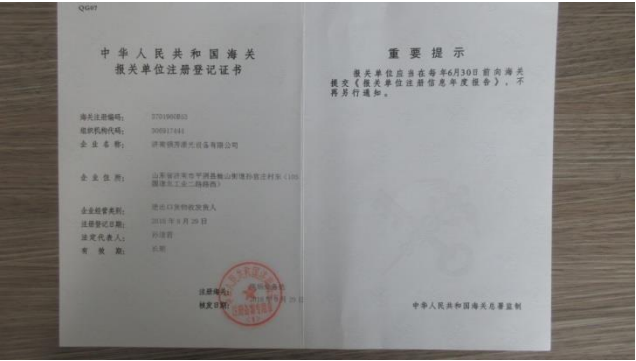
## Section 9: Company Development / Expansion Plans

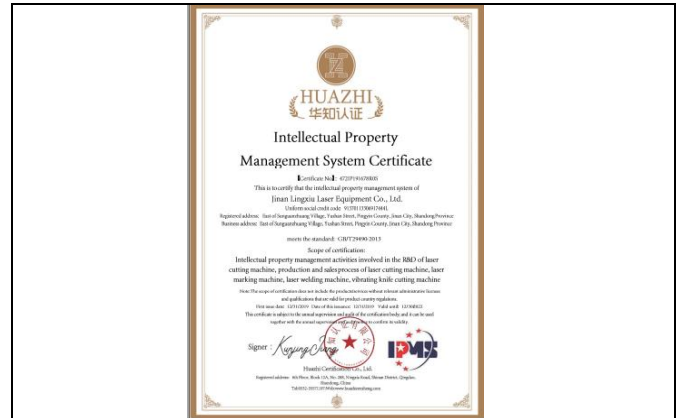
Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to build a new workshop	2020 year
2	Expand the way of promotion, Improve sales capability up to 100 sales , Improve actual production is up to 1000 sets.	2020 year
3	Actively participate in exhibitions IN CHINA and abroad, Expanded agency capability, Power famous brand LXSHOW LASER.	2020 year

## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw material		Assembly of Mechanical Parts		Assembly of Electrical Parts
4		5		6	N/A
	Testing		Finished product		N/A

## Section 11: Certification & Photos

Certification & Photos	
<p><b>Certification &amp; Photos -- Business License (Original)</b></p> 	<p><b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b></p> 
<p><b>Certification &amp; Photos -- Permit for Opening Bank Account</b></p> 	<p><b>Certification &amp; Photos -- Custom Clearance Registration Form</b></p> 
<p><b>Certification &amp; Photos -- Import and Export Enterprise Registration</b></p>	<p><b>Certification &amp; Photos -- Intellectual Property Management System Certificate</b></p>



Product Certification Photos

Certification & Photos --CE



N/A

N/A

Trademark Photos

Certification & Photos --Brand



Certification & Photos -- Brand





Alibaba.com Gold Plus Supplier  
Assessment Report

Report No.: 19883750 \_P+T

Report No:	19883750 _P+T	Report date:	8/Apr./2020	Assessed By	Tony Su	
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## Section 12: Company and Product Samples

Company and Product Samples	
<p><b>Company Gate</b></p> 	<p><b>Office</b></p> 
<p><b>Workshop</b></p> 	<p><b>Workshop</b></p> 
<p><b>Product Sample</b></p> 	<p><b>Product Sample</b></p> 



**N/A**

**N/A**

## Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Fiber Laser Cutting Machine, Laser Marking Machine, Laser Welding Machine, Laser Cleaning Machine	500sets	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	The company would like to provide design solution service for integration project according to client's request.	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	The company likes to provide a total solution for purchasing according to client's request.	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
CNC Laser Machine	1 sets	10days





<b>MOQ for each item</b>	<input checked="" type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> above 300			
<b>13.3 Real Case for Large Contract &amp; Lead Time</b>				
<b>Products Name</b>	<b>Order (Within 12 Months)</b>		<b>Lead Time</b>	
Confidential	Confidential		Confidential	
<b>13.4 Overseas After Sales Service Capacity</b>				
<b>13.4.1</b> Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
<b>13.4.2</b> If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Other				
<b>13.4.3</b> Average response time	N/A			
<b>13.5 After-sales service capacity</b>				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --